

Delivering a seamless network refresh for luxury yacht maker



11 sites

Equipped with Cisco core & edge switches

0% disruption

Delivery without business disruption

Scalable platform

Able to meet business needs well into the future

OVERVIEW

Sunseeker International is the world's leading luxury motor yacht brand.

Founded in 1969, the company continues to redefine excellence with an iconic range of models all designed and built by hand in its Dorset headquarters. When the time came to refresh the company's IT network infrastructure, it chose long-term technology partner QuoStar to get the job done.

CHALLENGE

Sunseeker International is a company for which quality matters. That is as true of the materials it uses to build its yachts as it is of the firm's IT suppliers. It needed a partner it could trust to assess the market, understand its specific business requirements and find and deploy the right solution. QuoStar was enlisted to scour the market for the best fit: high-performance core and edge switches from a trusted networking brand, to support business operations across an 11-site wide area network (WAN).

SOLUTION

The QuoStar team leveraged excellent client relationships and a detailed knowledge of the Sunseeker business to rapidly determine the client's core requirements for networking infrastructure.

Next-gen Cisco kit was chosen to replace the firm's legacy infrastructure, offering the scalability, performance and resilience Sunseeker demanded for its 750 employees.

The core and edge switches QuoStar fitted for the project deliver the bandwidth, speed and scale to support the modern hybrid workplace. Offering converged wired and wireless access, the solution delivers cloud-based monitoring, zero-trust security and energy efficiency for a smarter and more sustainable connected experience.



It was clear from the outset that QuoStar were experts in their field, and their knowledge and experience shone through in every aspect of the project.

Thomas Williams, IT Infrastructure Engineer

Outcome Assured™

Brand new infrastructure

New network infrastructure was deployed seamlessly to future-proof the Sunseeker business over the coming 5+ years.

Business continuity

QuoStar took care to work across multiple sites without impacting the productivity of Sunseeker employees, despite their long business hours.

Best of the best

We sourced and delivered innovative, best-of-breed Cisco switching products with built-in scalability, performance and robustness, and security.

